



Versa Power Systems

Co-production of Electricity and Hydrogen Using NH₃-Fueled SOFC Systems

Pinakin Patel
FuelCell Energy, Inc.
Danbury, CT

Randy Petri
Versa Power Systems
Denver, CO

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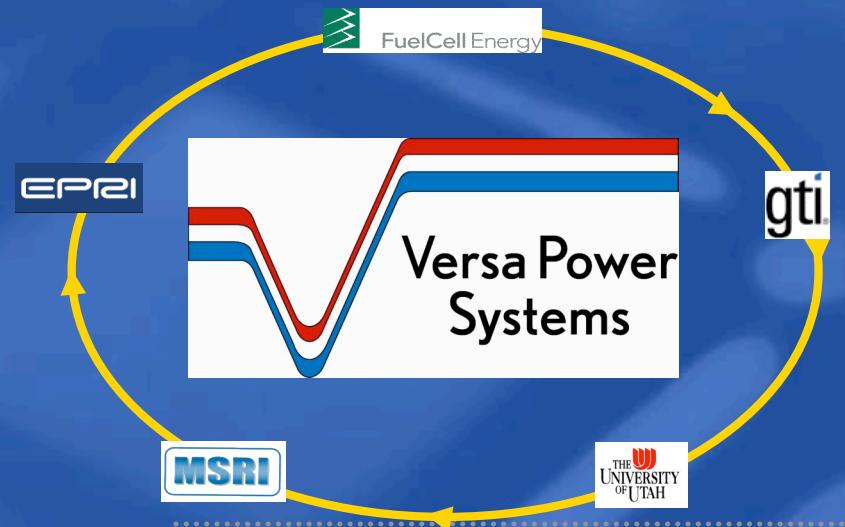
FuelCell Energy

Overview

- VPS Team Intro
- VPS SOFC Technology Status
- Ammonia fuel cell systems
- SOFCs & the Hydrogen Infrastructure
- Path forward

Company Overview: Versa Power Systems

- A U.S. for-profit company with operations in Colorado and Calgary
 - Founded in 2001: a joint venture between the members of the Solid Oxide Fuel Cell Consortium
- Strategic Alliances
 - Cummins: mobile and small scale applications
 - FuelCell Energy: commercial and industrial DG/combined heat and power (CHP)
- Our product: planar solid oxide fuel cell system
 - Demonstrated ability to achieve high electrical power densities and long life using low cost materials
 - Validated manufacturing processes; scalable to high volume production rates

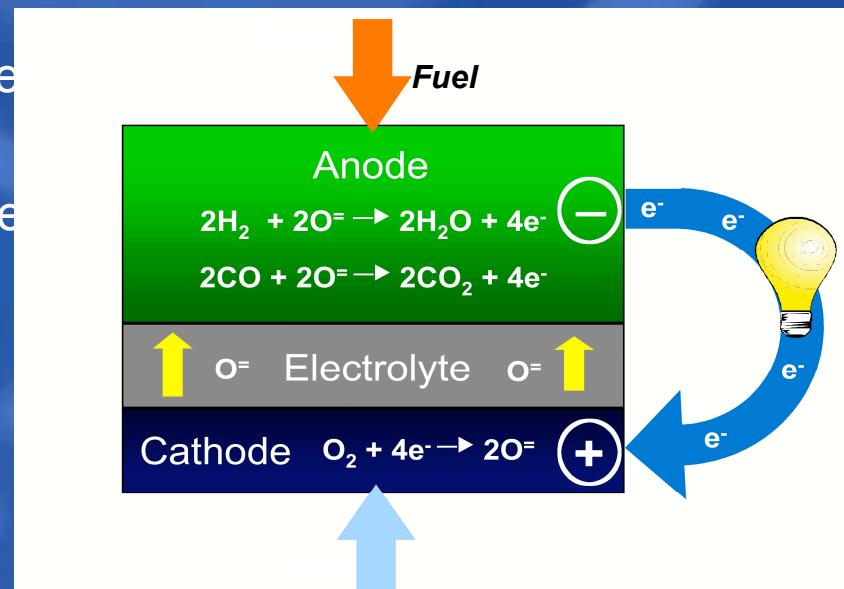


U.S. DOE SECA: ~\$1.5 billion Program

- Program goal: accelerate commercialization of low-cost SOFCs through attainment of technical and cost metrics
- VPS is part of two out of six industrial teams
 - VPS/FuelCell Energy
 - VPS/Cummins
 - General Electric
 - Siemens Westinghouse
 - Delphi/Battelle
 - Acumentrics
- \$600MM of basic technology research is available to the industrial teams. Research conducted by—
 - MIT, University of Utah, UC Berkeley, Northwestern University, University of Wisconsin,
 - Los Alamos National Laboratories, National Energy Technology Laboratory, Pacific Northwest National Laboratory, Argonne National Laboratory, and Chevron Technology Ventures

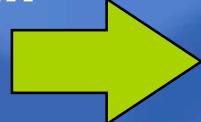
Introduction to Fuel Cell Technology

- A fuel cell is an electrochemical energy conversion device that generates electricity directly from electrochemical reactions between a fuel and an oxidant
- A solid oxide fuel cell is a high temperature electrochemical device with a solid oxide electrolyte that produces electric power from a variety of fuels (such as hydrogen, natural gas, propane or diesel)
- Higher efficiency than competing technologies
- The core SOFC cell is ceramic and has three layers
 - Anode, electrolyte and cathode
 - Inexpensive materials

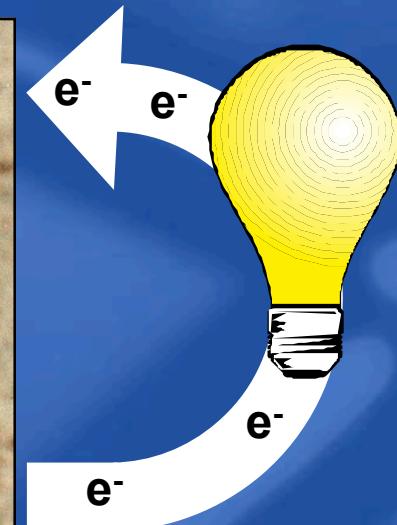
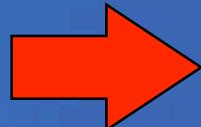


SOFC Principle of Operation

Air



Fuel

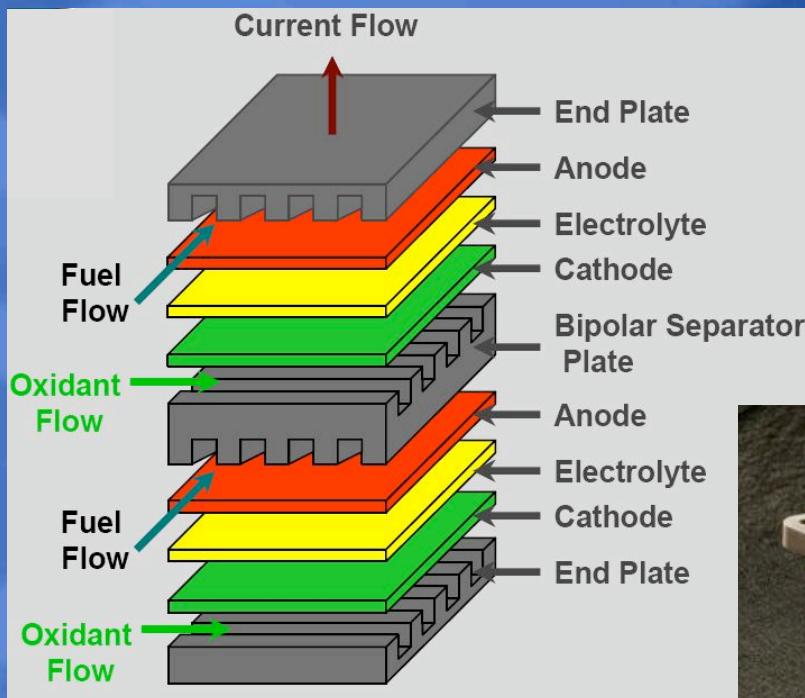


- *Anode* – nickel-zirconia cermet, ~ 1 mm thick
- *Electrolyte* – yttria-stabilized zirconia (YSZ), ~ 5 μm thick
- *Cathode* – conducting ceramic, ~ 50 μm thick

Benefits of Solid Oxide Fuel Cell Technology

- Customer & environmentally friendly
 - Quiet operation
 - Compact package for more flexible installations
 - Negligible emissions of air pollutants
 - ***Ideal for residential and commercial CHP***
- Higher efficiency than competing technologies
 - SOFCs are expected to be around 50% efficient at converting fuel to electricity
 - In applications that capture the system's waste heat (CHP), overall fuel use efficiencies could top 80%
 - ***Higher efficiencies lead to lower emissions levels than competing technologies***
- Adaptability to many practical fuels
 - Solid oxide fuel cells operate at high temperatures (around 650-1,000°C)
 - Removes the need for precious-metal catalyst, thereby reducing cost
 - Allows SOFCs to reform fuels internally, enabling the use of a variety of fuels and reduces the cost associated with adding a reformer to the system

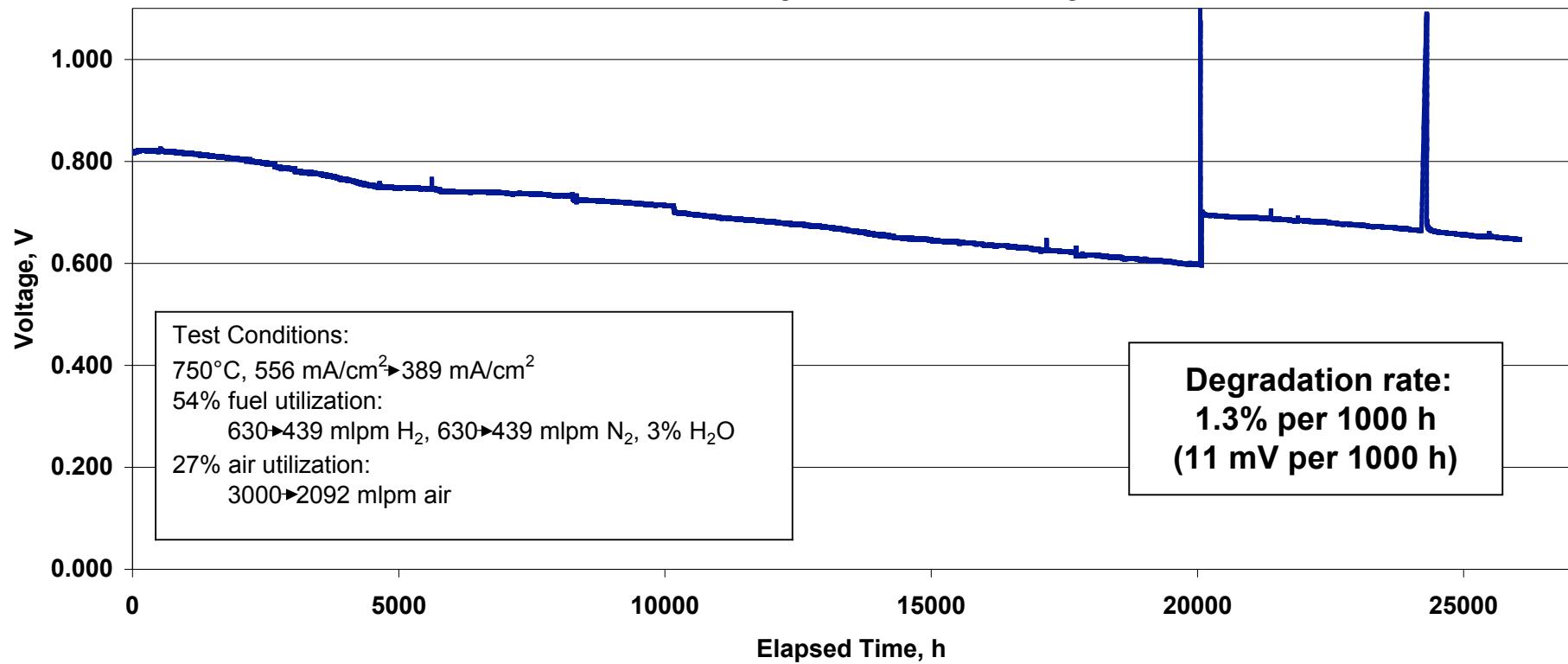
VPS Planar SOFC Design



Single Cell Test

Trend Data

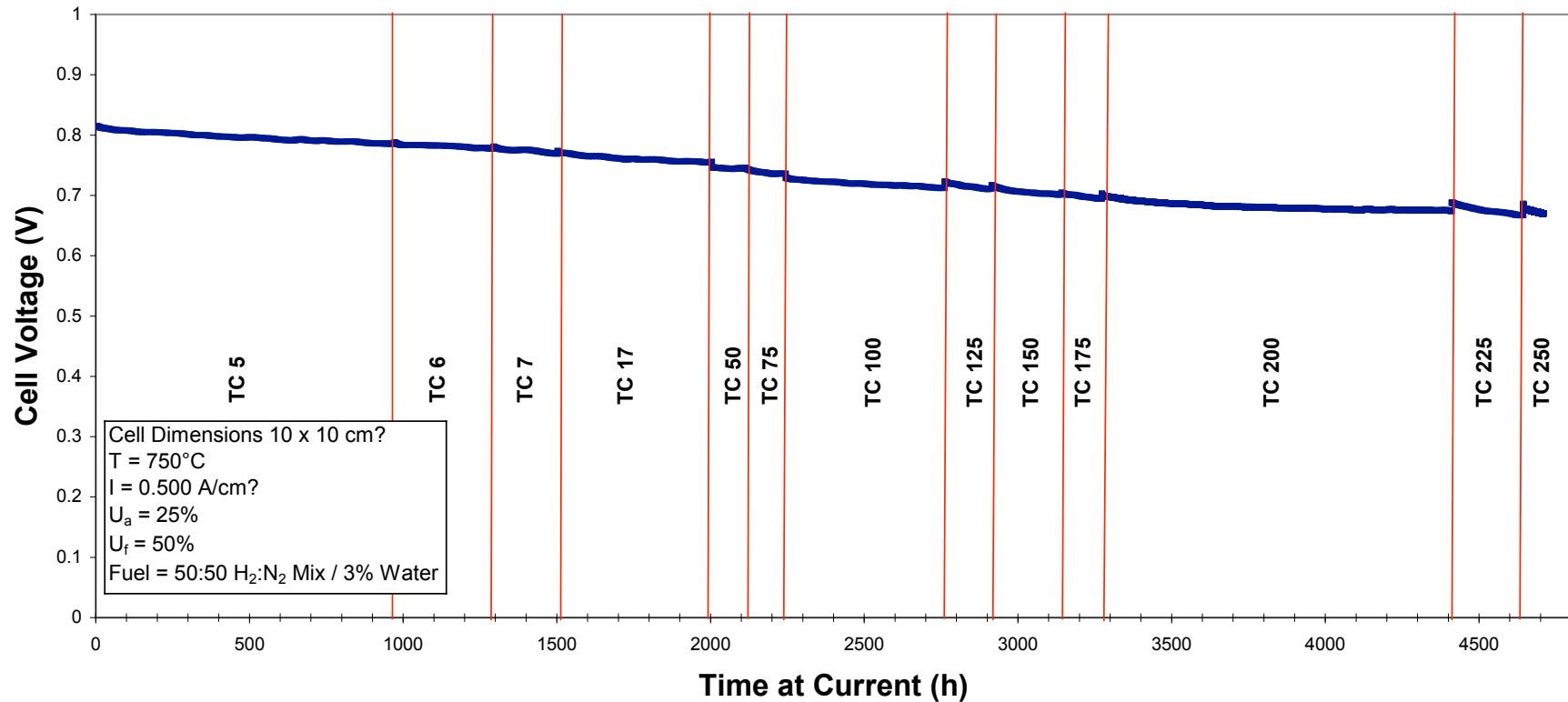
Test #10545; (Long Term Test: TSC1, 10 x 10 cm²)
Test Stand #6, January 9, 2002 - January 10, 2005



Long term benchmark testing achieves 26,000 hrs

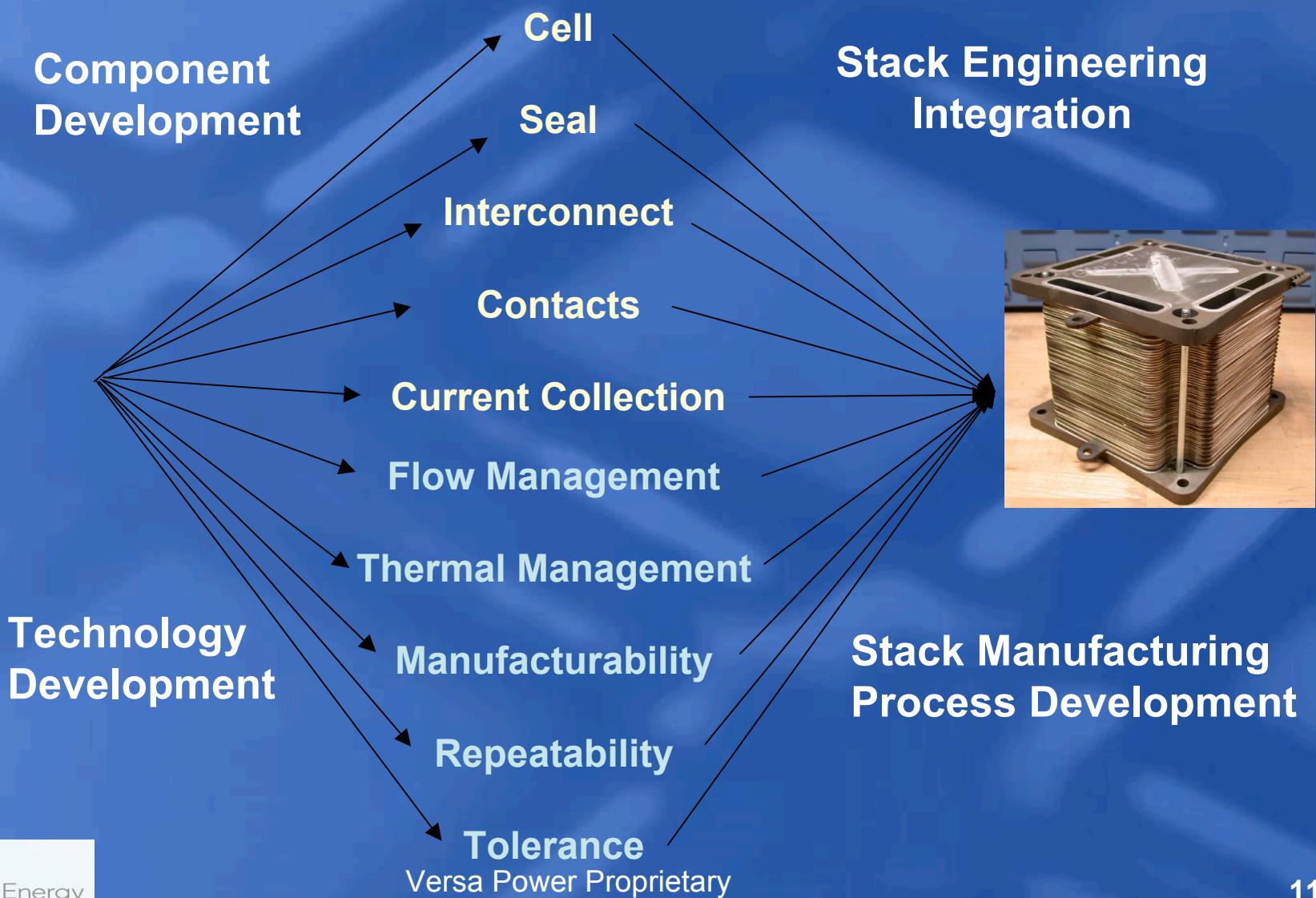
VPS Cell Reliability

Test 101406: Steady-State Cell Voltage Degradation Over 250 Thermal Cycles



VPS single cell demonstrated durability-- steady-state voltages after 250 thermal cycles and 4700 hours operation

Stack Development Path



Stack Performance

- Characterization & Qualification -



Development of Low Cost SOFC Manufacturing at Versa Power Systems



Tape Casting
“T”



Screen Printing
“S”

The VPS “**TSC**” process for SOFC manufacture is proven:

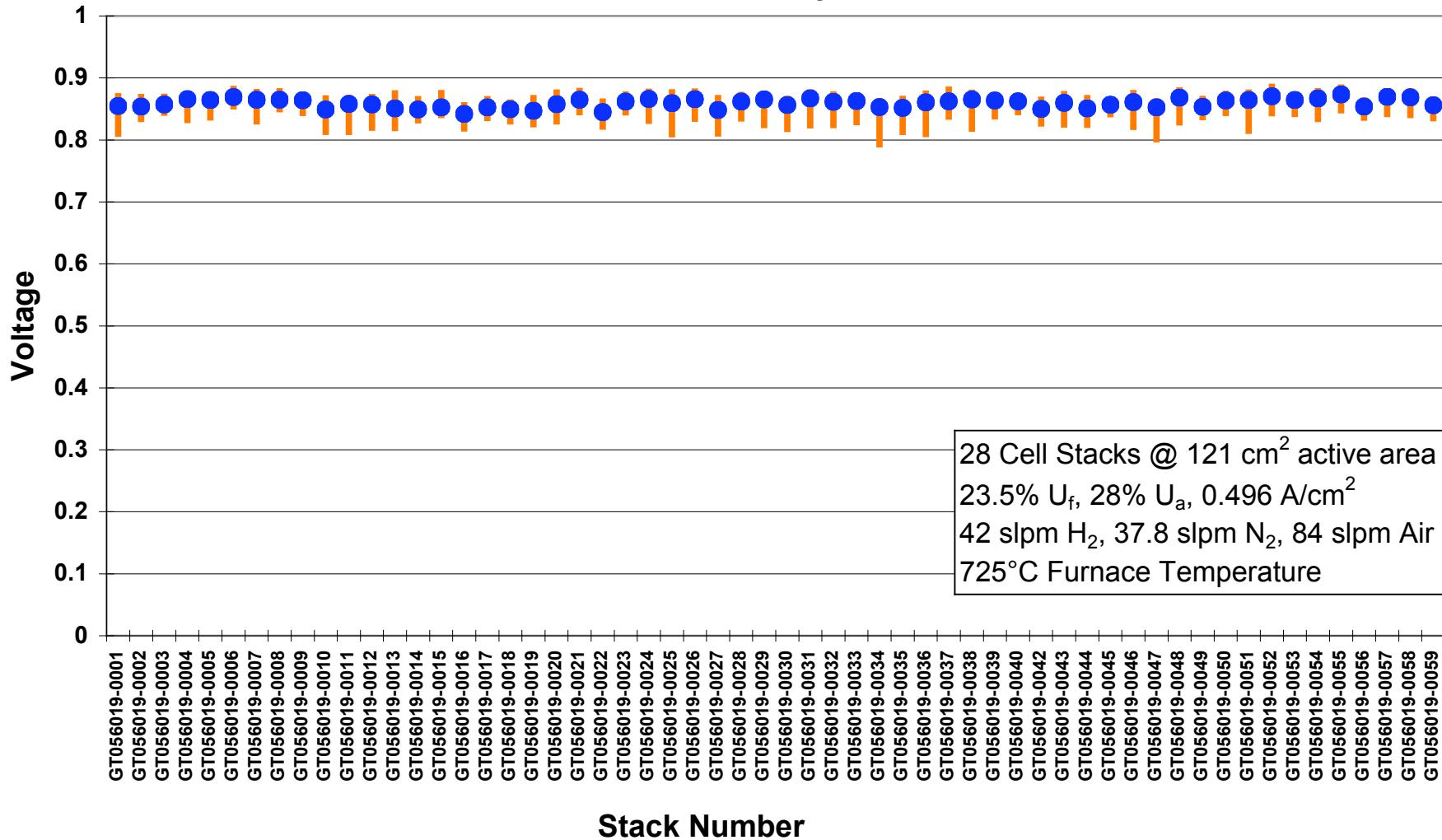
- One firing step
- Cost effective
- High yields: a result of process control



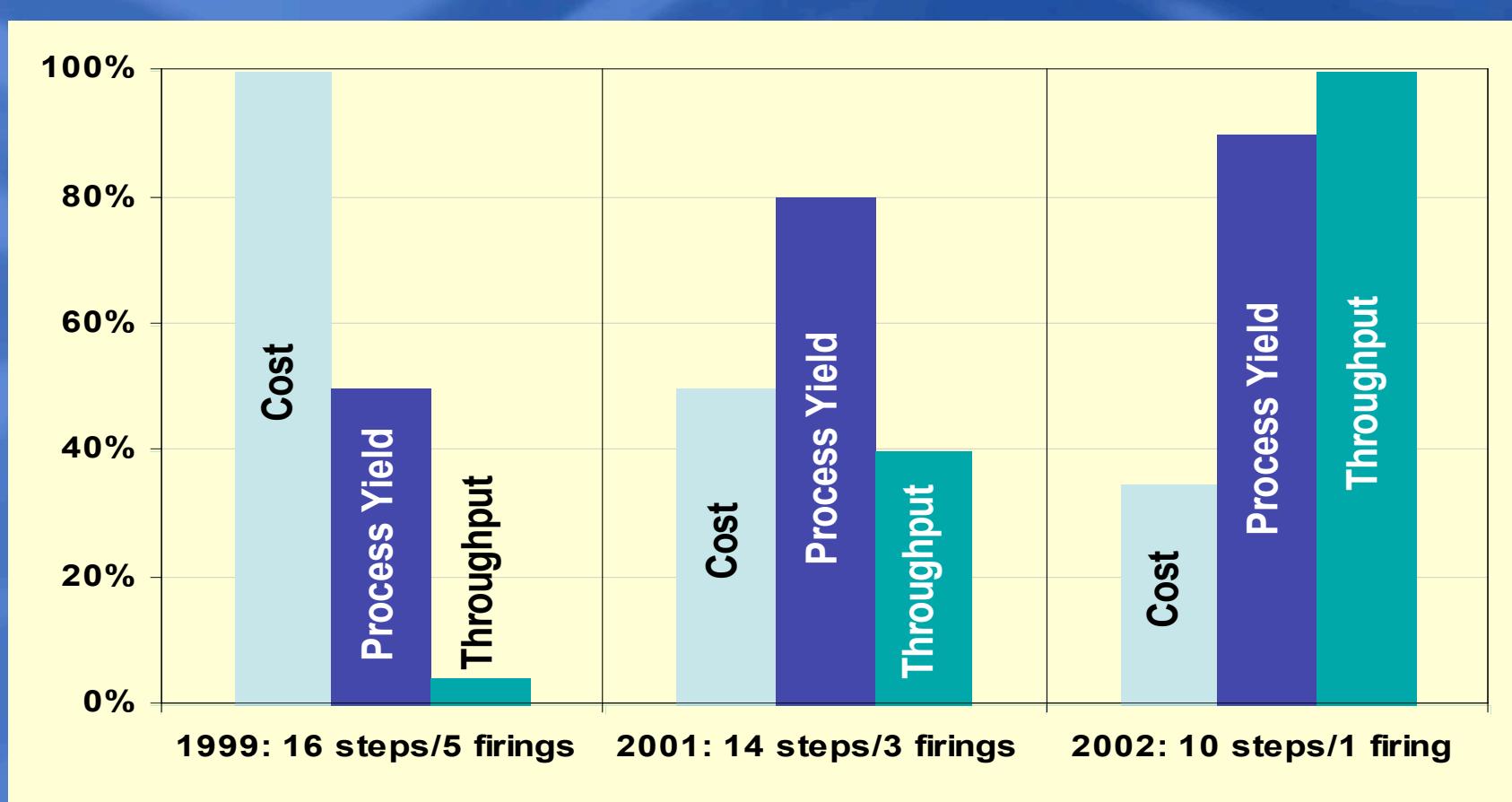
Co-Sintering
“C”

Stack Repeatability

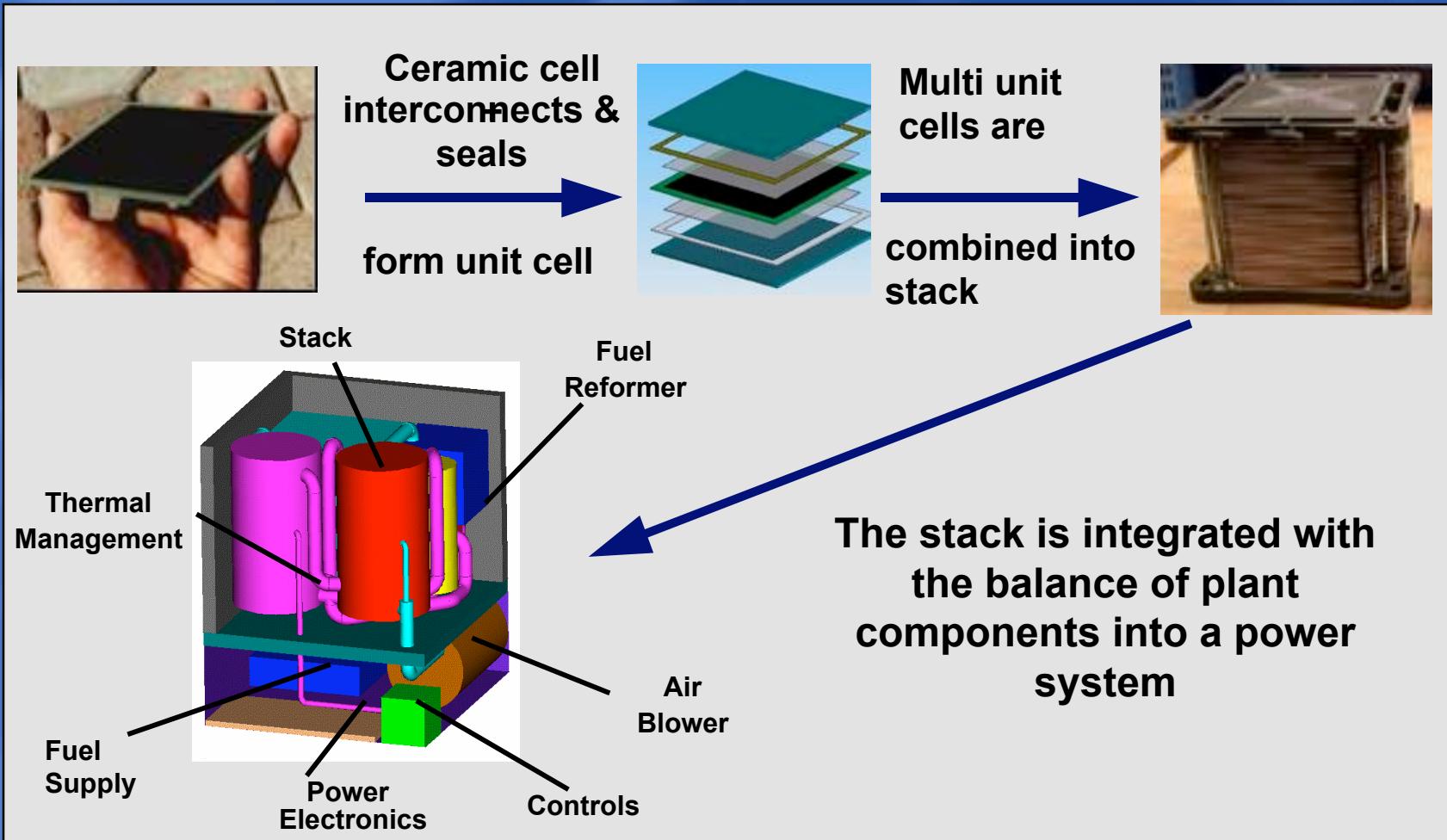
28 Cell Stacks
60A, TC1 and 3 hour hold
Min/Max/Average



Manufacturing Process Development



SOFC Power System Build-Up



System Testing

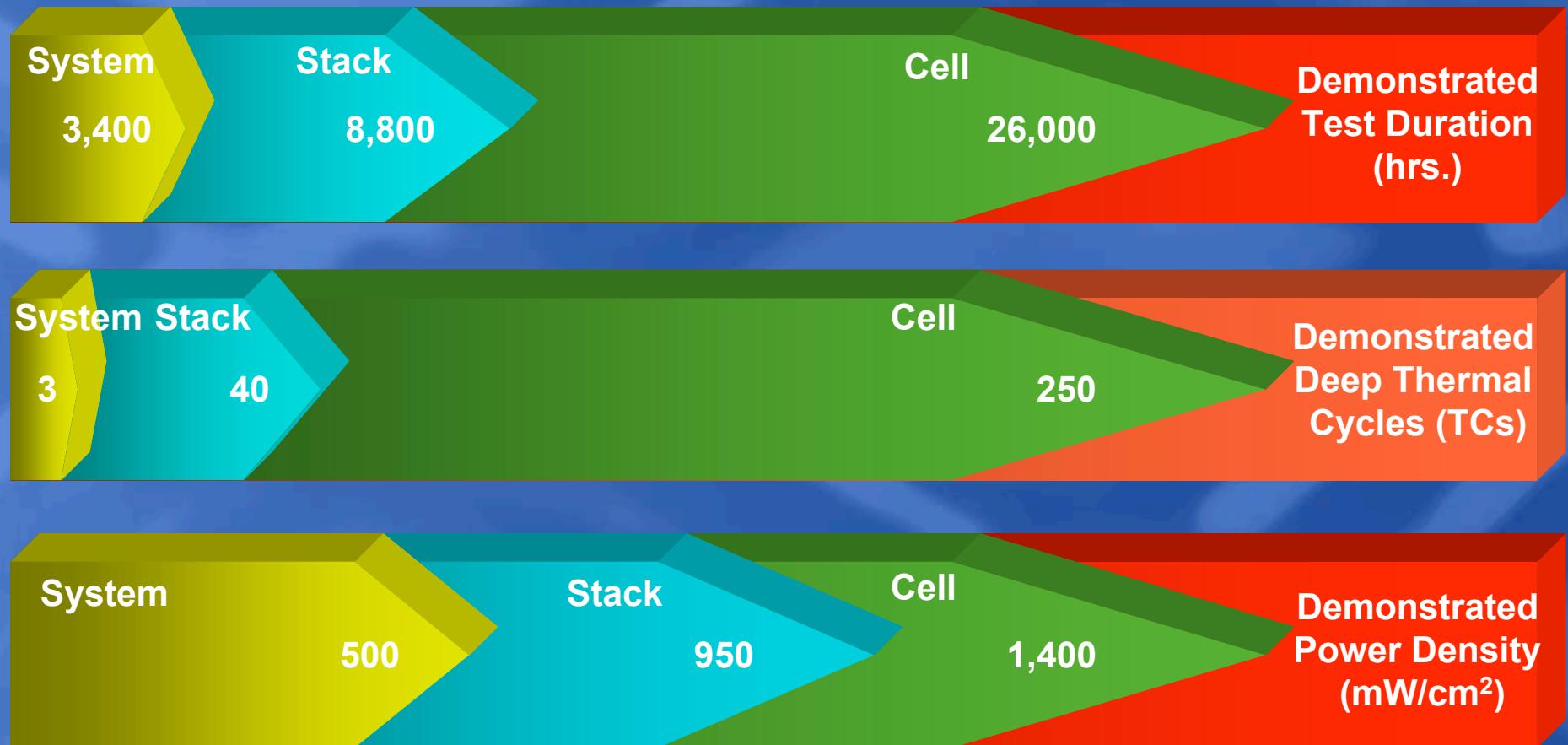


3 kW Prototype System (3-1)



- **Thermally integrated power system**
- **Pipeline natural gas fuel**
- **Autonomous control**
- **Grid connected (parallel)**
- **Designed towards applicable codes and standards compliance**
- **Builds on the experience gained from >40,000 h of accumulated operation of previous prototypes**

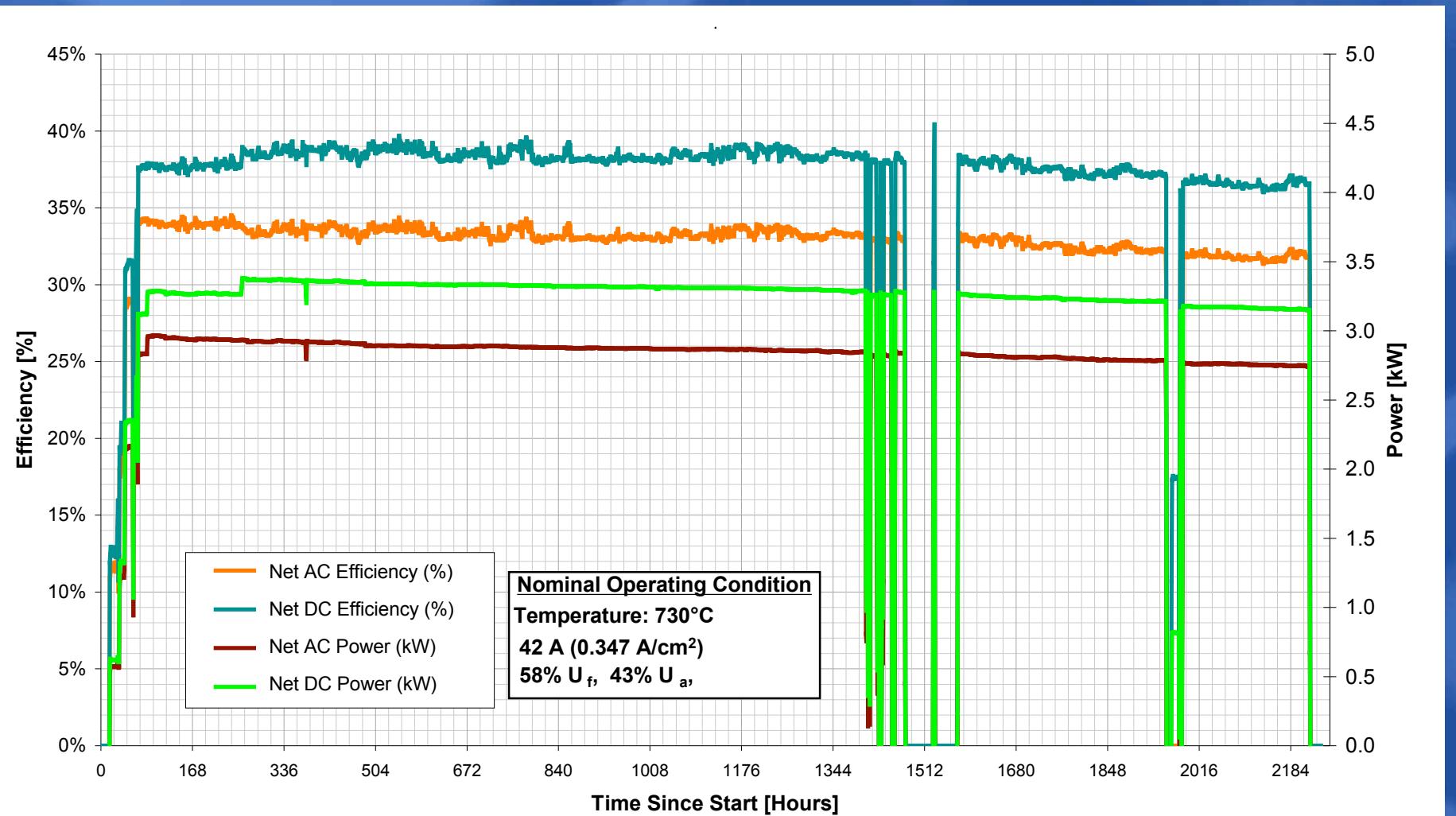
The VPS SOFC Technology



SECA Targets

Minimum Requirements	SECA Phase 1	SECA Phase 2	SECA Phase 3
Power	3 – 10 kW	3 – 10 kW	3 – 10 kW
Cost	\$US 800 / kW @50,000 / yr.	\$US 600 / kW @50,000 / yr.	\$US 400 / kW @50,000 / yr.
Efficiency	Mobile - 25% Stationary - 35%	Mobile - 30% Stationary - 40%	Mobile - 30% Stationary - 40%
Steady State Operation - Availability - Delta Power	80% <2% / 500 hrs.	85% <1% / 500 hrs.	95% <0.1% / 500 hrs.
Transient Operation	<1% / 10 cycles	<0.5% / 10 cycles	<0.1% / 10 cycles
Fuel Type	NG	NG, Propane, Diesel	NG, Propane, Diesel
Maintenance Interval	>1,000 hrs.	>1,000 hrs.	>1,000 hrs.
Design Lifetime	40,000 hrs.	40,000 hrs.	40,000 hrs.

Efficiency and Power Output 3-1 System



Prototype 3-1 kW System Test Summary

	DOE Target	Result
Fuel Type	Natural Gas	Pipeline NG
Steady state degradation	$\leq 2\% / 500 \text{ h}$	1.28% / 500 h
Transient degradation over 10 cycles	$\leq 1\%$	0.87%
Peak Net DC Electrical Power	3-10 kW	5.26 kW
Peak Net DC Electrical Efficiency	$\geq 35\%$	39.6%
EOT Net DC Electrical Efficiency	$\geq 35\%$	36.4%
Availability	$\geq 80\%$	98.6%
Cost	$\leq 800/\text{kW}$	\$773/kW

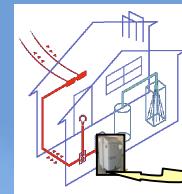
Notes: Hourly averaged data
 Efficiencies based on LHV Calgary pipeline natural gas

VPS SOFC System Status & Markets

Completed: \$70MM
in Technology
Development

Early Adopter
& Small/Med DG

1-50
kW



Mobile
3-10kW
APU



>100kW

Industrial

CHP



Versa Power Proprietary



FuelCell Energy

The Co-production Concept Using Ammonia

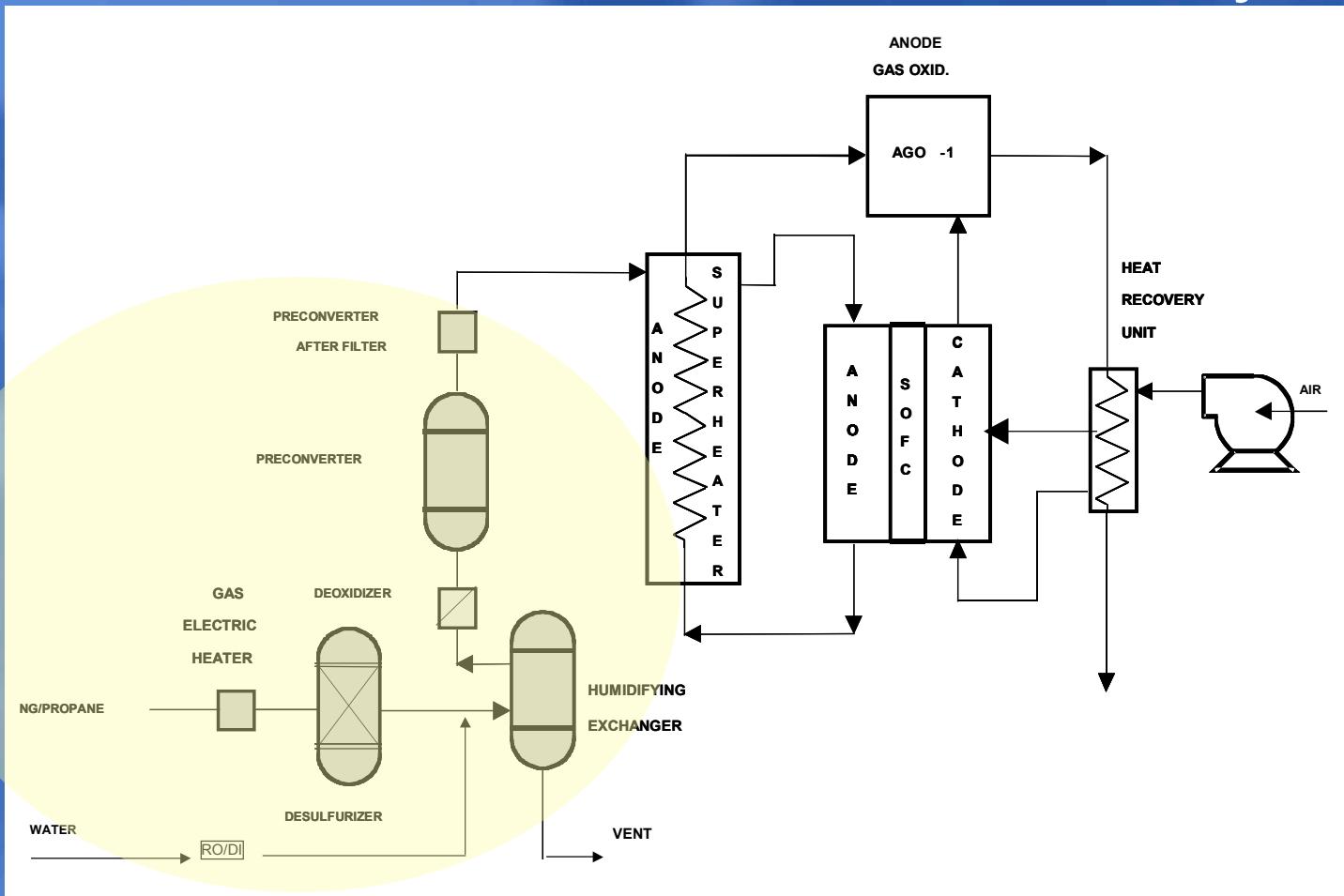


Ammonia and Different Types of Fuel Cells

<u>Type of Fuel Cell</u>	<u>Operating Temp., °C</u>	<u>Potential Benefits</u>	<u>Considerations</u>
Polymer Electrolyte Membrane (PEM) Phosphoric Acid (PAFC)	60-120 180-200	<ul style="list-style-type: none">▪ Reduced fuel processing steps▪ Moderate efficiency	<ul style="list-style-type: none">▪ Filter for trace ammonia▪ Ammonia cracker
Carbonate (MCFC)	600-700	High efficiency; moderate simple system	Source of CO ₂
Solid Oxide (SOFC)	700-900	Simplest; highest system efficiency	Thermal integration

SOFC is the Most Suitable Technology

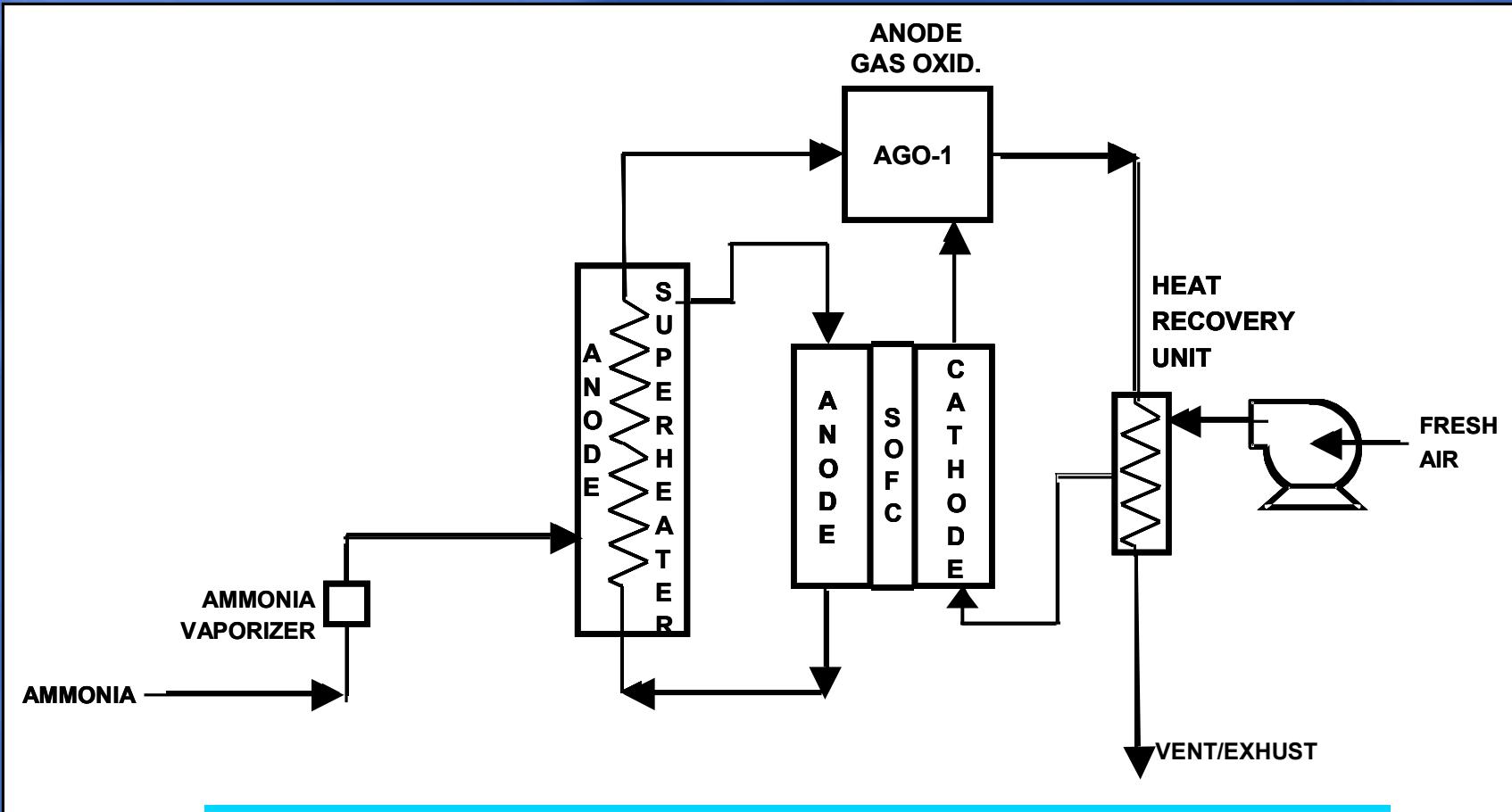
Ammonia Vs. Conventional Fuel Systems



Conventional Hydrocarbon-Based SOFC System:

Highlighted fuel pre-treatment equipment increases system complexity and cost.

Ammonia Vs. Conventional Fuel Systems



Candidate Ammonia SOFC System:

Simple system with practically no fuel pre-treatment equipment.

Ammonia and Propane System Costs and Cost of Electricity

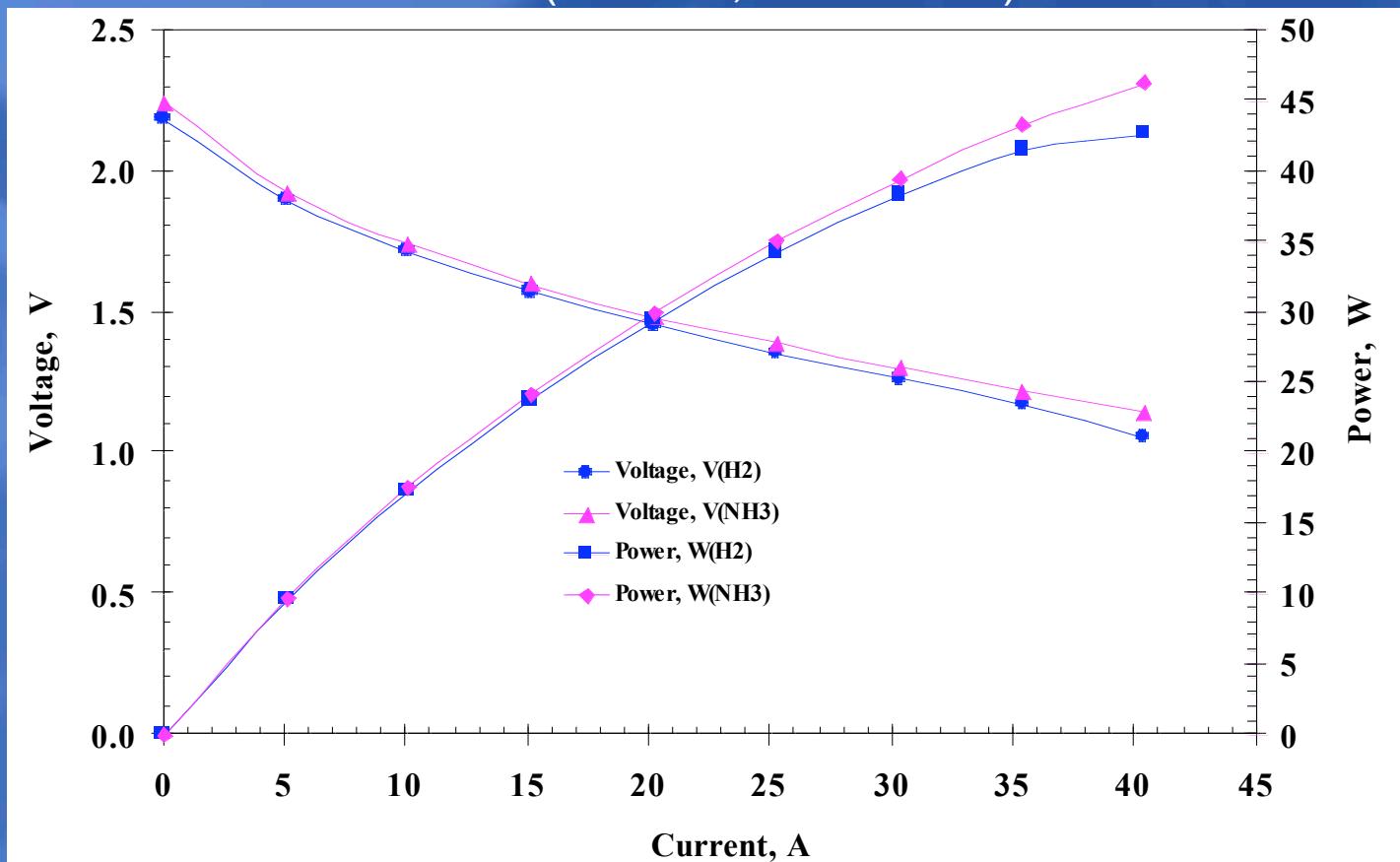
\$/kW	PSOFC	ASOFC
Fuel Processing	788	67
Fuel Cell Stack	1,079	636
Inverter	841	745
Auxiliary Equipment	231	127
Total Cost	2,739	1,575

Estimated Levelized Cost of Electricity, cents/kWh

	\$5/MMBTU	\$10/MMBTU	\$15/MMBTU
PSOFC	17.8	22.2	26.6
ASOFC	11.6	16.0	20.5

Ammonia can cost more than \$6/MMBTU higher than propane and deliver the same COE.

Old Generation Performance on Ammonia and Hydrogen (100 cm², 2-cell Stack)



Preliminary Data Indicates Performance Comparable to
Operation on Hydrogen

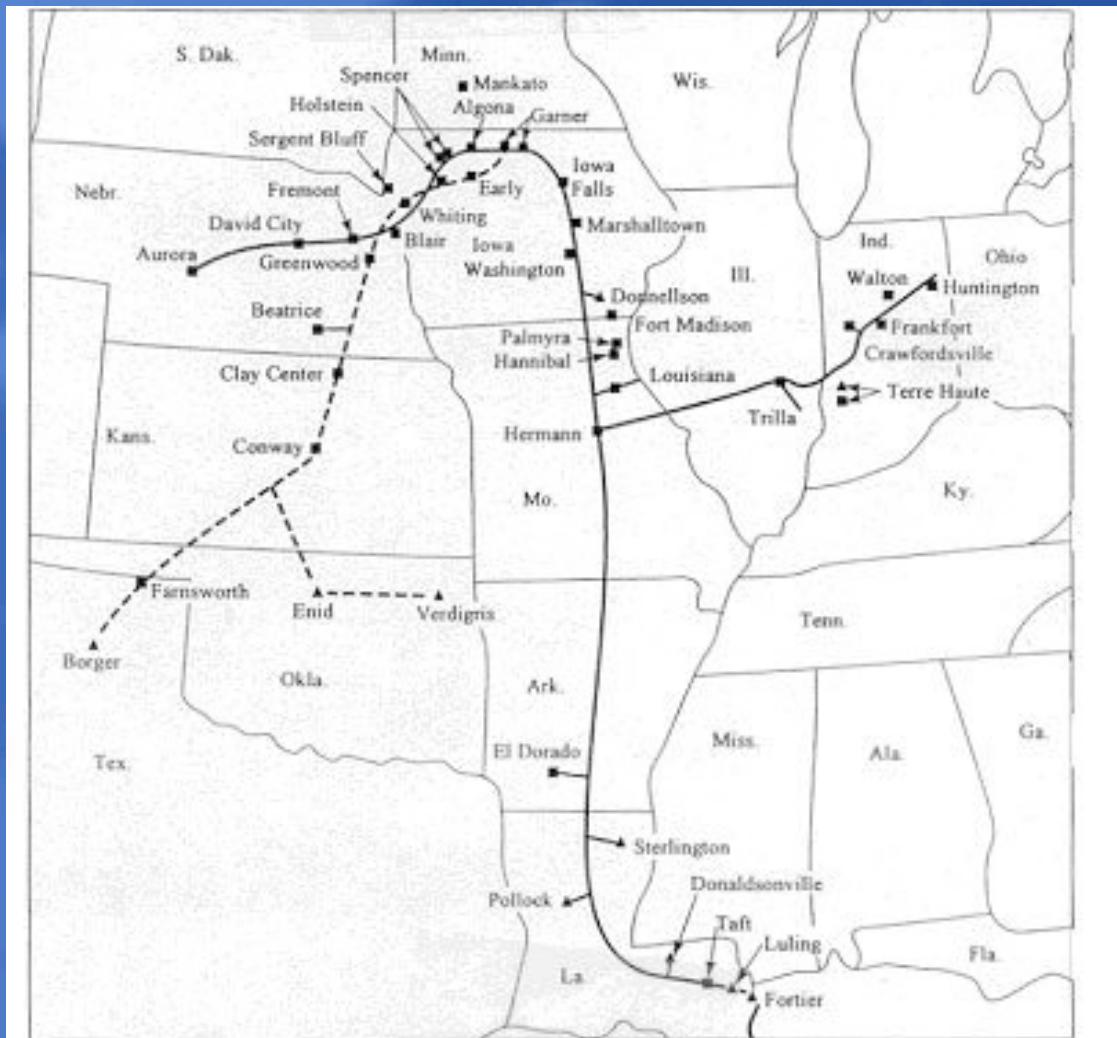
Ammonia Required for Co-production

Size of Fuel Cell	Ammonia Required tons/day	Co-production		Fuel Cell Cars Served
		Electricity kW	Hydrogen lbs/day	
Sub-MW	2.5	250	300	250
Megawatt	10.0	1000	1200	1000

Ammonia & the Hydrogen Infrastructure

- Ammonia as a carrier of hydrogen has ~18 wt% capacity (DOE target: >6 wt%)
- Safety and handling systems are established
- Distribution system is reasonably developed in the US (pipeline, train, large, trucks)
- On-site extraction of hydrogen via catalytic cracking is commercially available & relatively simple
- Can be made from coal, the abundant feed stock
- Can contribute to the much needed “bridge” to Hydrogen Economy

Ammonia Pipeline Infrastructure

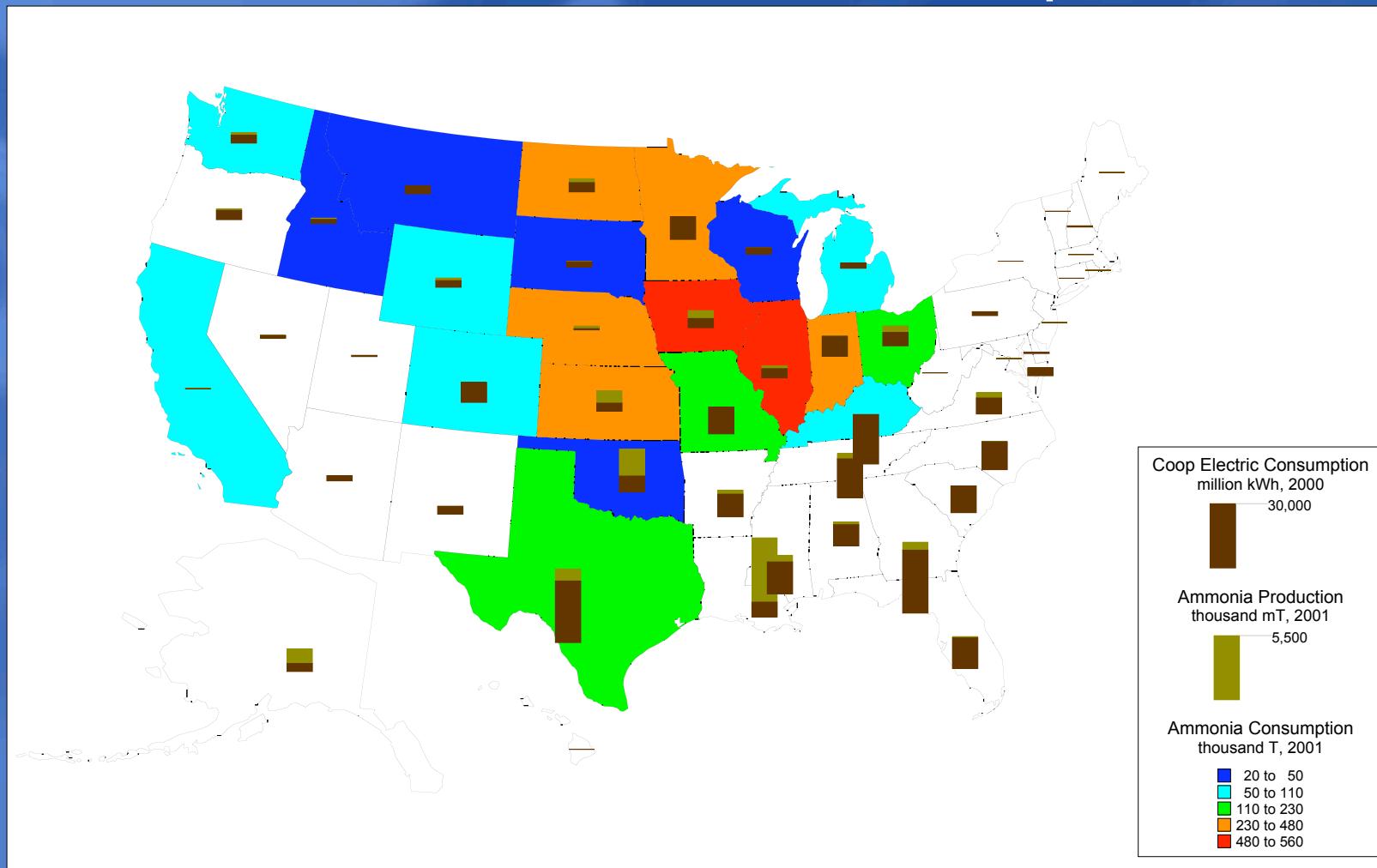


MAPCO and GULF Pipelines

Rural Electric Coop Operating Territories



Co-op Electric Demand; Ammonia Production and Consumption



Ammonia SOFC in Co-Op Applications-Perspective

- Rough Ammonia SOFC Consumption:
 - ~ 9 slpm/kW
 - ~0.9 lb/kWh
- Basis: Per 1% of Co-Op Annual Electric Consumption Converted to ASOFC: ~2BBkW-h
- At ~11,500 kW-h per household per year:
 - ~175,000 households
 - ~ 0.8 MM mtons ammonia consumed
- REF: Total US Ammonia Consumption 2005, ~14.7MM mtons

Per 1% of Co-Op Electric Consumption Converted to ASOFC– This represents ~175,000 households, and ~ 6% of the annual ammonia consumption.

Ammonia-SOFC Opportunities & National Economic Benefits

<u>Features of ASOFC</u>	<u>Potential Benefits</u>
Utilization of indigenous, domestic feedstock	Improved energy security, reduced imports New use: creates additional demand and jobs

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Significant reduction in system cost	Can Accelerate SOFC commercialization and export markets in general